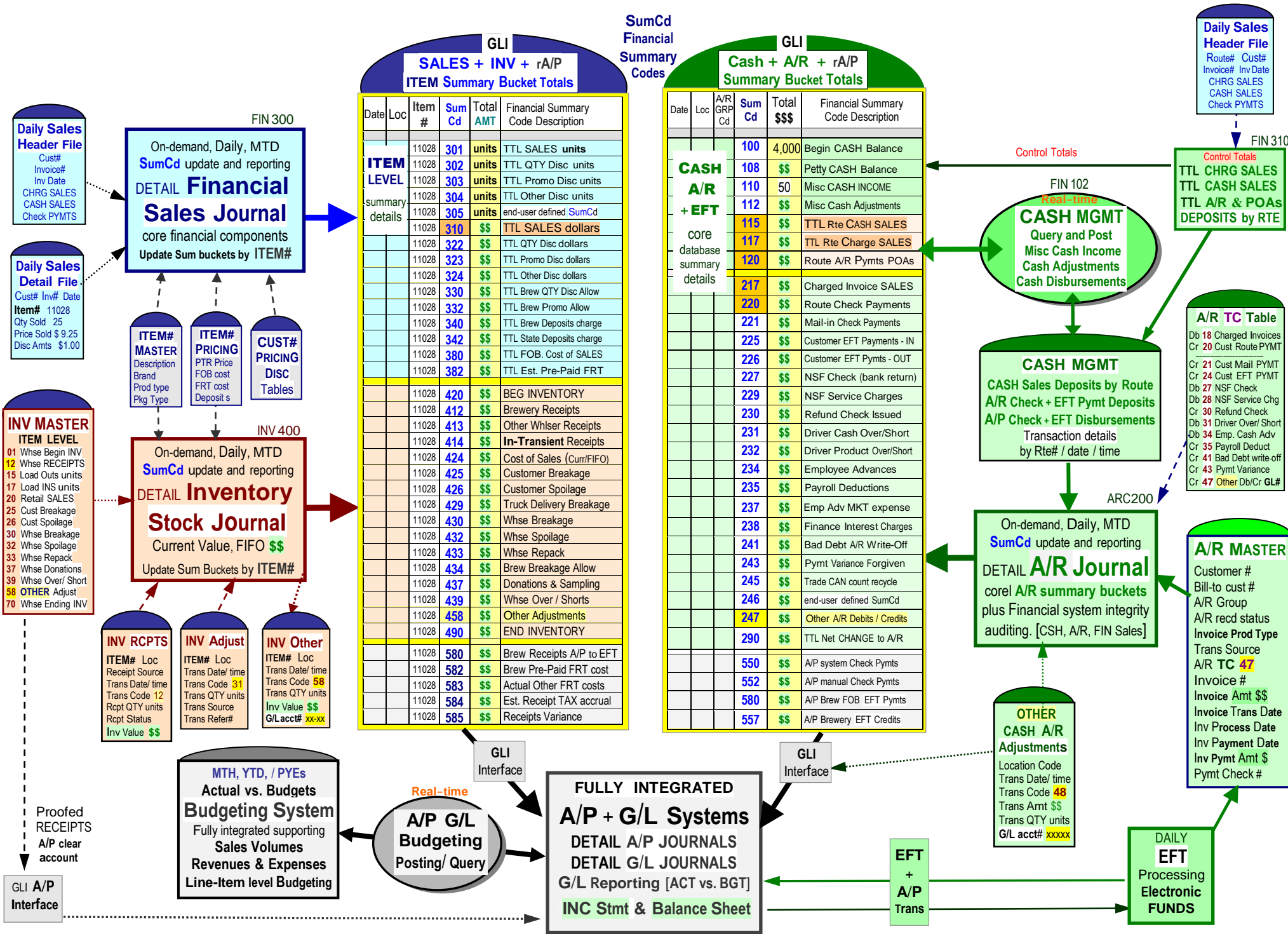


(VPEM) VISUAL PICTURE EXAMPLE MODELING

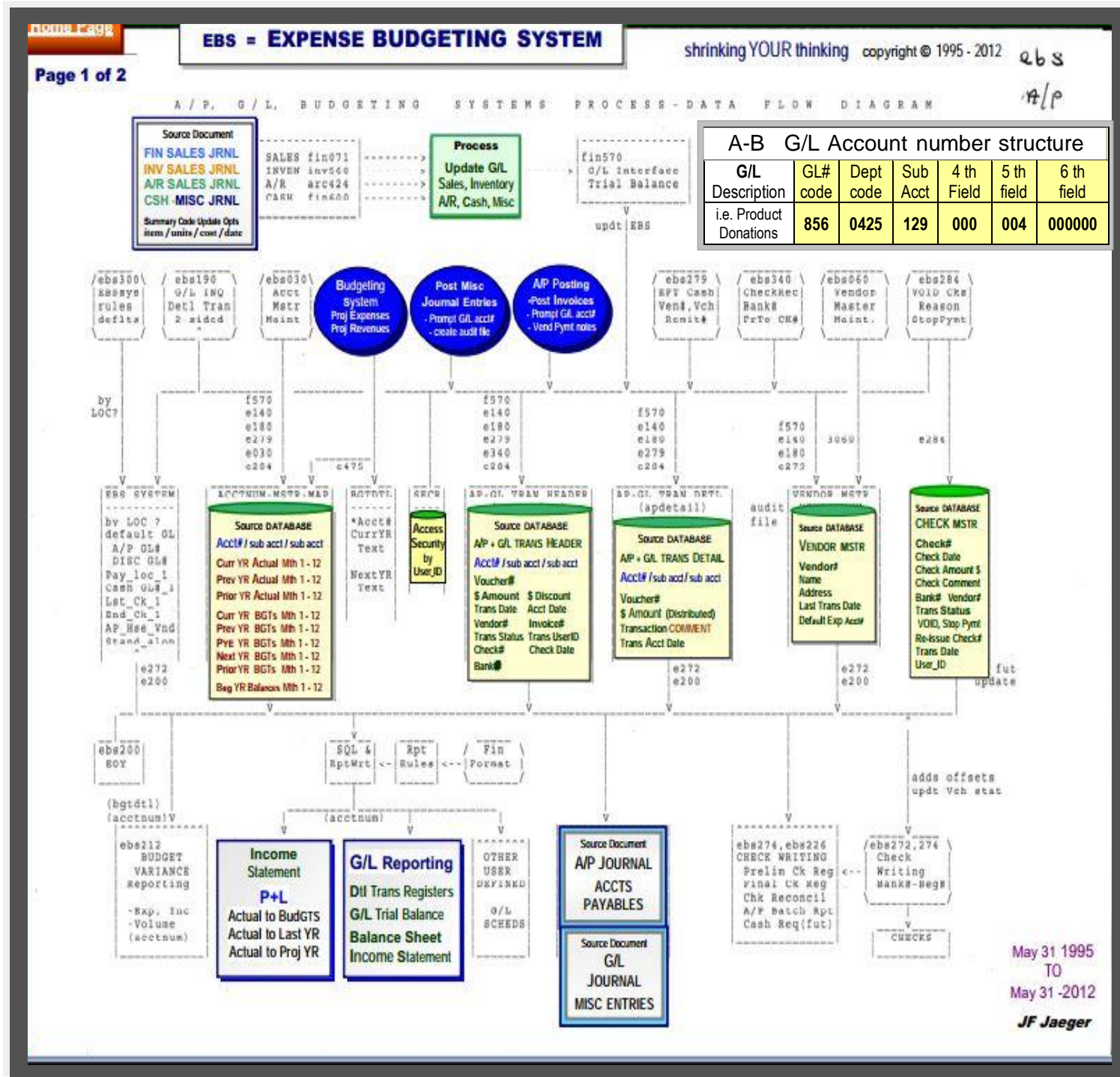
8/13/2016

(PEM) PICTURE EXAMPLE MODELING





8/13/2016



# G/L TRIAL BALANCE Report

Date Range: 05-01-92 to 05-31-92

G/L Acct#	Description	Debit Amount	Credit Amount	Sign Flag	Trans Date	Acct Period	Batch No	Source	Jrnl
xxx-xxxx-xxx	CASH	XXXXX		0	05-31-92	05			
xxx-xxxx-xxx	A/R Trade (net change)	XXXXXXXX							
xxx-xxxx-xxx	A/R Employee	XXXX							
xxx-xxxx-xxx	A/R Clearing	XXX							
xxx-xxxx-xxx	Driver Over-Short (Write-off)		XX	1	05-31-92	05			
xxx-xxxx-xxx	Inventory BEER (net change)	XXXXXXXX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory Bottles	XX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory KEGS	XX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory Draft Equip.	XXX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory Pallets	XX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory SNACKS	XXX		0	05-31-92	05			
xxx-xxxx-xxx	Inventory PPG & POS	XX		0	05-31-92	05			
xxx-xxxx-xxx	Accounts Payables A-B		XXXXX	1					
xxx-xxxx-xxx	Est. Freight A/P		XXX	1					
xxx-xxxx-xxx	Beer TAX Local		XXX	1					
xxx-xxxx-xxx	Beer TAX Due State		XXX	1					
xxx-xxxx-xxx	Deposits Draft Rentals		XXX	1					
xxx-xxxx-xxx	Freight Variance		XXX	1					
xxx-xxxx-xxx	BEER Sales (Retail, MIL)		XXXXXXXX	1					
xxx-xxxx-xxx	BEER Sales (Wholesaler)		XX	1					
xxx-xxxx-xxx	SNACK Sales		XXX	1					
xxx-xxxx-xxx	PPG ITEM Sales		X	1					
xxx-xxxx-xxx	Draft Equipment Sales		XX	1					
xxx-xxxx-xxx	MISC Sales Clearing		XX	1					
xxx-xxxx-xxx	Cost of Sales BEER (RTL,MIL)	XXXXXX							
xxx-xxxx-xxx	Cost of Sales BEER (Whls)	XX							
xxx-xxxx-xxx	Cost of Sales SNACKS	XX							
xxx-xxxx-xxx	Cost of Sales Draft Equip.	XX							
xxx-xxxx-xxx	BEER TTL Discounts	XXX							
xxx-xxxx-xxx	SNACK TTL Discounts	XX							
xxx-xxxx-xxx	BEER BREAKAGE	XX							
xxx-xxxx-xxx	BEER SPOILAGE	XX							
xxx-xxxx-xxx	BEER Over -Short	XX							
xxx-xxxx-xxx	Rental Income Equipment		XX	1					
xxx-xxxx-xxx	Vending Machine Income		XX	1					
xxx-xxxx-xxx	NSF Return Check Charge		XX	1					
	<b>Company Totals</b>	<b>XXXXXXXX</b>	<b>XXXXXXXX</b>	<b>=</b>					

A-B G/L Account number structure						
G/L Description	GL# code	Dept code	Sub Acct	4 th Field	5 th field	6 th field
i.e. Product Donations	856	0425	129	000	004	000000

# CORE GLI SETUP DATA MODELS

8/13/2016

GLI

**Assign user TCs to SumCds and MstrCds**  
 CSH A/R FIN INV A/P BGT

## Design Options

User assigns TransCds to SumCds to MstrCds

Every active SumCd component must be assigned to 2 separate MstrCds (balanced acct'ing) which are then assigned to proper G/L Accounts.

## Define G/L Accounts

G/L acct# [001-301-701] Desc [BUD GROSS SALES]  
 Acct Typ [I] Expense [A]sset [I]ncome [L]iability [e]quity  
 Restricted [y]y,n Legal [y]y,n Include in Trial Bal [Y]y,n  
 MstrCd [GRS] GROSS SALES Source: FIN SJ SumCd [ ]  
 +TTL SALES +Qty DISC +Promo +Other +Free  
 Loc [01] [ ] [ ] [ ] Cust type[R] R,W,Both A/R Grps [01] [ ] [ ] blank=all  
 Prod types[BE] [ ] [ ] [ ] PKG types[ ] [ ] [ ] [ ] Specific ITEM [ ]y  
 Brands [BUD] [ ] [ ] [ ] Brand Family [ ] [ ] [ ] [ ]

GLI SumCd assignments

G/L#	sign	SumCd
001-301-701	+	310
001-301-701	+	320
001-301-701	+	322
001-301-701	+	324
001-301-701	+	326

GLI item# assignments

G/L#	sign	Item#
001-301-801	+	9001
001-301-801	+	9002

A/R TC Table

- Db 18 Charged Invoices
- Cr 20 Cust Route PYMT
- Cr 21 Cust Mail PYMT
- Cr 25 Cust EFT PYMT
- Db 27 NSF Check
- Db 28 NSF Service Chg
- Cr 30 Refund Check
- Db 31 Driver Over/ Short
- Dp 34 Emp. Cash Adv
- Cr 35 Payroll Deduct
- Cr 41 Bad Debt write-off
- Cr 43 Pymt Variance
- Cr 47 Other Db/Cr to GL

Pricing Components

- Item# 11028
- Price Line: 01
- Effective Date
- PTR Price to RTL
- FOB FOB Cost
- FOH FOB Handling
- STX State Tax
- STX Local Tax
- FRT Full FRT cost
- EFT Empty FRT
- MUP Mark Up
- BDP Brew Deposit
- MDP Mandatory Dep
- CPD Cooperaage Dep
- OTR Other

INV TC Table

- 00 Whse Begin INV
- 12 Whse Receipts
- 15 Load Outs units
- 47 Load INS units
- 20 Retail SALES
- 25 Cust Breakage
- 26 Cust Spoilage
- 30 Whse Breakage
- 32 Whse Spoilage
- 33 Whse Repack
- 37 Whse Donations
- 39 Whse Over/Short
- 40 OTHER Adjust
- 99 Whse End INV

GLI TC - SumCd - MstrCd RULES

SYS SRC	TC	Sum Cd	Mstr SmCd	GL # prom	Default GL# range
CSH	xx	100	CSH	sys	Begin Cash Balance
CSH	xx	110	CSH	sys	Misc CASH Income
CSH	xx	112	CSH	Y	xxx-xxx-xxxx
FIN	xx	115	CSH	sys	RTE CASH SALES
FIN	xx	117	CSH	sys	RTE Charge SALES
FIN	xx	120	CSH	sys	RTE A/R PYMTS
ARJ	17	217	A-R		RTE Charge SALES
ARJ	20	220	A-R		Route A/R Pymts
ARJ	21	221	A-R		Mail-in A/R Pymts
ARJ	25	225	A-R		EFT A/R Pymts
ARJ	27	227	A-R		NSF Checks
ARJ	41	241	A-R		Bad Debt write-off
ARJ	47	247	A-R	Y	xxx-xxx-xxxx
ARJ	99	299	CTR		Sum of all SumCds NET A-R CHANGE
FSJ	sys	301	u		TTL SALES UNITS
FSJ	sys	302	u		TTL QTY DISC UNITS
FSJ	sys	310	+	GRS	TTL SALES dollars
FSJ	QDS	320	+	GRS	QTY DISC dollars
FSJ	PDS	324	+	GRS	PROMO DISC dollars
FSJ	ODS	328	+	GRS	OTHER DISC dollars
FSJ	BDC	330	-	GRS	BREW DISC Allowance
FSJ	FOB	380		COS	FOB Cost of Sales
FSJ	FRT	382		COS	Est. FRT Payable
FSJ	STX	350		STX?	Est. State TAX liability
ISJ	01	401		CTR	BEG INVENTORY
ISJ	12	412		INV	Brew Whse Receipts
ISJ	12	414		INV	In-Transient Receipts
ISJ	sys	420		INV	Cost of Sales FIFO
ISJ	26	430		INV	Whse Breakage
ISJ	30	432		INV	Whse Spoilage
ISJ	33	433		INV	Whse Repack
ISJ	39	439		INV	Whse Over/Shorts
ISJ	47	447		INV	Y xx-XX-XX
ISJ	99	499		CTR	Sum of all SumCds NET INV CHANGE
A/P	xx	501			EFT Brew Receipts A/P
A/P	xx	502			EFT Brew Pre-Paid FRT
A/P	xx	504			xx-XX-XX
EFT	xx	504			Receipts Variance

SumCd to Mstr Cd Table

MSTR CD	MSTR Cd Description	Sum Cd	Sum Cd	Sum Cd	Sum Cd	Sum Cd	Sum Cd	Sum Cd						
CSH	Cash Balance	+	100											
CSH	Misc Cash Income	+	110											
CSH	Rte Cash Sales	+	115											
A/R	Accts Receivable	+	210	+	220	+	222	+	224	+	226	+	228	etc.
GRS	Gross Sales	+	310	+	320	+	322	+	324	+	326			
TSD	TTL Sales Dollars	+	310											
INV	TTL Inventory	+	401	+	420	+	422	+	424	+	426	+	428	etc.
COS	Cost of Sales	+	419											
INV	Receipts	+	412											

G/L Account Master File

GL#	GL Description	G/L Type	Active In-active	used in TRIAL BAL	Re-strict Acct	SUM Code	MSTR Code	Loc Cd	Brand Group	Brand Family Groups	Specify ITEM# Level?*
xxx-xxx-xx	BUD Total SALES Units	Statistic	A	N		?					
xxx-xxx-xx	BUD Net SALES Dollars	Income	A	Y	N	310					
xxx-xxx-xx	BUD QTY Discount Dollars	Expense	A	Y		320					
xxx-xxx-xx	BUD Promo Disc Dollars	Expense	A	Y		322					
xxx-xxx-xx	BUD FREE Disc Dollars	Expense	A	Y		324					
xxx-xxx-xx	BUD Other Disc Dollars	Expense	A	Y		326					
xxx-xxx-xx	BUD Gross Sales Dollars	Income	A	Y		-	GRS				
xxx-xxx-xx	BUD FIFO Cost of Sales	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales FOB Costs	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales FRT Costs	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales BTL Deposits	Expense	A	Y	Y						
xxx-xxx-xx	BUD State Sales Taxes	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales Pre-Paid FRT	Expense	A	Y							
xxx-xxx-xx	BUD INV Receipts	Asset	A	Y							
xxx-xxx-xx	BUD INV Breakage	Expense									
xxx-xxx-xx	BUD Donations	Expense	A	Y							
xxx-xxx-xx	Truck Lease Expense	Expense	A	Y							
xxx-xxx-xx	Repacking Material	Asset		Y							
001-301-80	Cash in Bank	Asset	A	Y	N	CSH					
xxx-xxx-xx	A/P	Liability	A	Y		?					
xxx-xxx-xx	Owners EQUITY	Equity	A	Y							
	Supporting FIN Schedules										

A/P Operating Expenses detail update

G/L Transaction Journal detail update

8/13/2016

# GLI Producing G/L TRIAL BALANCE Report

**DETAIL  
TRANSACTION  
REGISTER**

**G/L  
TRIAL BALANCE  
REPORTING**

**G/L Account Master File**

GL#	GL Description	G/L Type	Active In-active	used in TRIAL BAL	Re-strict Acct	SUM Code	MSTR Code	Loc Cd	Brand Group	Brand Family Groups	Specify ITEM# Level?
xxx-xxx-xx	BUD Total SALES Units	Statistic	A	N		?					
xxx-xxx-xx	BUD Net SALES Dollars	Income	A	Y	N	310					
xxx-xxx-xx	BUD QTY Discount Dollars	Expense	A	Y		320					
xxx-xxx-xx	BUD Promo Disc Dollars	Expense	A	Y		322					
xxx-xxx-xx	BUD FREE Disc Dollars	Expense	A	Y		324					
xxx-xxx-xx	BUD Other Disc Dollars	Expense	A	Y		326					
xxx-xxx-xx	BUD Gross Sales Dollars	Income	A	Y		-	GRS				
xxx-xxx-xx	BUD FIFO Cost of Sales	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales FOB Costs	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales FRT Costs	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales BTL Deposits	Expense	A	Y	Y						
xxx-xxx-xx	BUD State Sales Taxes	Expense	A	Y	Y						
xxx-xxx-xx	BUD Sales Pre-Paid FRT	Expense	A	Y							
xxx-xxx-xx	BUD INV Receipts	Asset	A	Y							
xxx-xxx-xx	BUD INV Breakage	Expense									
xxx-xxx-xx	BUD Donations	Expense	A	Y							
xxx-xxx-xx	Truck Lease Expense	Expense	A	Y							
xxx-xxx-xx	Repacking Material	Asset		Y							
001-301-80	Cash in Bank	Asset	A	Y	N	CSH					
xxx-xxx-xx	A/P	Liability	A	Y		?					
xxx-xxx-xx	Owners EQUITY	Equity	A	Y							
	Supporting FIN Schedules										

## G/L TRIAL BALANCE REPORT

Date Range: 05-01-92 to 05-31-92

G/L Acct#	Description	Debit Amount	Credit Amount	Sign Flag	Trans Date	Acct Period	Batch No	Source
xxx-xxxx-xxx	CASH	XXXXXX		0	05-31-92	05		
xxx-xxxx-xxx	A/R Trade (net change)	XXXXXXXX						
xxx-xxxx-xxx	A/R Employee	XXXX						
xxx-xxxx-xxx	A/R Clearing	XXX						
xxx-xxxx-xxx	Driver Over-Short (Write-off)		XX	1	05-31-92	05		
xxx-xxxx-xxx	Inventory BEER (net change)	XXXXXXXX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory Bottles	XX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory KEGS	XX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory Draft Equip.	XXX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory Pallets	XX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory SNACKS	XXX		0	05-31-92	05		
xxx-xxxx-xxx	Inventory PPG & POS	XX		0	05-31-92	05		
xxx-xxxx-xxx	Accounts Payables A-B		XXXXX	1				
xxx-xxxx-xxx	Est. Freight A/P		XXX	1				
xxx-xxxx-xxx	Beer TAX Local		XXX	1				
xxx-xxxx-xxx	Beer TAX Due State		XXX	1				
xxx-xxxx-xxx	Deposits Draft Rentals		XXX	1				
xxx-xxxx-xxx	Freight Variance		XXX	1				
xxx-xxxx-xxx	BEER Sales (Retail, MIL)		XXXXXXXXX	1				
xxx-xxxx-xxx	BEER Sales (Wholesaler)		XX	1				
xxx-xxxx-xxx	SNACK Sales		XXX	1				
xxx-xxxx-xxx	PPG ITEM Sales		X	1				
xxx-xxxx-xxx	Draft Equipment Sales		XX	1				
xxx-xxxx-xxx	MISC Sales Clearing		XX	1				
xxx-xxxx-xxx	Cost of Sales BEER (RTL,MIL)	XXXXXX						
xxx-xxxx-xxx	Cost of Sales BEER (Whls)	XX						
xxx-xxxx-xxx	Cost of Sales SNACKS	XX						
xxx-xxxx-xxx	Cost of Sales Draft Equip.	XX						
xxx-xxxx-xxx	BEER TTL Discounts	XXX						
xxx-xxxx-xxx	SNACK TTL Discounts	XX						
xxx-xxxx-xxx	BEER BREAKAGE	XX						
xxx-xxxx-xxx	BEER SPOILAGE	XX						
xxx-xxxx-xxx	BEER Over -Short	XX						
xxx-xxxx-xxx	Rental Income Equipment		XX	1				
xxx-xxxx-xxx	Vending Machine Income		XX	1				
xxx-xxxx-xxx	NSF Return Check Charge		XX	1				
<b>Company Totals</b>		<b>XXXXXX =</b>	<b>XXXXXXX</b>					



# FIN620 SALES & INVENTORY - GLI Balancing Report by ITEM

GLI					
TC - SumCd - MstrCd RULES					
SYS SRC	TC	Sum Cd	Mstr SmCd	GL# prom	Default GL# range
CSH	xx	100	CSH	sys	Begin Cash Balance
CSH	xx	110	+ CSH	sys	Misc CASH Income
CSH	xx	112	CSH	Y	xxx-xxx-xxxx
FIN	xx	115	+ CSH	sys	RTE CASH SALES
FIN	xx	117	CSH	sys	RTE Charge SALES
FIN	xx	120	CSH	sys	RTE A/R PYMTS
ARJ	17	217	+ A-R		RTE Charge SALES
ARJ	20	220	- A-R		Route A/R Pymts
ARJ	21	221	- A-R		Mail-in A/R Pymts
ARJ	25	225	- A-R		EFT A/R Pymts
ARJ	27	227	+ A-R		NSF Checks
ARJ	41	241	- A-R		Bad Debt write-off
ARJ	47	247	- A-R	Y	xxx-xxx-xxxx
ARJ	99	299	CTR		Sum of all SumCds NET A-R CHANGE
FSJ	sys	301	u		TTL SALES UNITS
FSJ	sys	302	u		TTL QTY DISC UNITS
FSJ	sys	310	+ GRS	TSD	TTL SALES dollars
FSJ	QDS	320	+ GRS		QTY DISC dollars
FSJ	PDS	324	+ GRS		PROMO DISC dollars
FSJ	ODS	328	+ GRS		OTHER DISC dollars
FSJ	BQA	330	- GRS		BREW QTY Allowance
FSJ	BPA	332	- GRS		BREW Promo Allowance
FSJ	BDP	340			BREW Deposit dollars
FSJ	SDP	342			STATE Deposit dollars
FSJ	FOB	380	FOB		FOB Cost of Sales
FSJ	FRT	382	FRT		Est. FRT Payable
FSJ	STX	390	STX		Est State TAX Liability
FSJ	LTX	392	LTX		Est State TAX Liability
ISJ	01	401	CTR	sys	BEG INVENTORY
ISJ	12	412	+ INV	sys	Brew Whse Receipts
ISJ	12	414	+ INV	sys	In-Transient Receipts
ISJ	sys	420	- INV	sys	Cost of Sales FIFO
ISJ	26	430	- INV	sys	Whse Breakage
ISJ	30	432	- INV	sys	Whse Spoilage
ISJ	33	433	- INV	sys	Whse Repack
ISJ	39	439	INV	sys	Whse Over/Shorts
ISJ	47	447	INV	Y	xx-xx-xx
ISJ	99	499	CTR		Sum of all SumCds NET INV CHANGE
A/P	xx	501		EFT	Brew Receipts A/P
A/P	xx	502		EFT	Brew Pre-Paid FRT
A/P	xx	504			xx-xx-xx
EFT	xx	504			Receipts Variance

LOC	Prod Typ	ITEM#	ITEM DESCRIPTION	SUM CD	Ex1 MSTR CODE	Ex2 MSTR CODE	Db Cr	CLR ACT	G/L Acct DESCRIPTION	Debit	Credit	G/L Account #
DEN	BE	011028	BUD 24/12 RET	310	TSD	TSD	Db	Y	GROSS RETAIL SALES BUD	12,000		CASH +A/R SALES OFFSET
DEN	BE	011028	BUD 24/12 RET		GRS	GRS	Cr		GROSS RETAIL SALES BUD		14,000	633-0011-BUD-000-000
DEN	BE	011028	BUD 24/12 RET		BTS	STX	Db		STATE TAX BUD RETAIL PKG	100		601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		COF	FRT	Db		EST. FRT BUD RETAIL PKG	200		601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		DSP	DSP	Db		PROMO DISC BUD RETAIL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		DSQ	DSQ	Db		QTY DISC BUD RETL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		DSO	DSO	Db		OTHER DISC BUD RETL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET	+	BDP		Db		BRW BTL DEP BUD RETL PKG	300		601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET	-	DEP?		Cr		FOB BTL DEP BUD RETL PKG		300	601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		FAQ		Cr		QTY DISC ALLW BUD RETL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		FAP		Cr		PROMO ALLOW BUD RETL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		DAQ		Db		BRW QTY ALLW BUD RETL PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		DAP		Db		BRW PROMO ALLW BUD RETL PKG			601-0011-425-000-000
						TTL			ITEM Sales JRNL Accounts	14,500	14,500	
DEN	BE	011028	BUD 24/12 RET		ADA		Cr		A/P DEPOSIT ADJUST	3,000		601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		INV	COS	Db		BEER INVENTORY - BUD PKG		4,000	601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		A/P	FOBC	Cr	Y	BREW A/P CLEARING - BUD PKG		7,000	601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET	ST	STX	STX	Cr		STATE TAX LIABILITY - BUD PKG		200	601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET	LT	LTX	LTX	Cr		LOCAL TAX LIABILITY - BUD PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		CSP		Db		GROSS FOB - BUD PKG	8,000		601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		BRK		Db		FINISH PRODUCT LOSS - BUD PKG			601-0011-425-000-000
DEN	BE	011028	BUD 24/12 RET		IVR		Cr		INV VARIANCE - BUD PKG			601-0011-425-000-000
					OTH		Db		OTHER INV ADJUST - BUD PKG			601-0011-425-000-000
						TOTAL			ITEM Inventory JRNL Accounts	12,700	12,700	

ITEM SALES	BEER SALES	A/R	TSD CASH	INV	COS	STATE TAX	LOCAL TAX	BREW BTLDEP	BREW KEGDEP	BREW A/P
CASH SALES I CS of BUD CAN	Cr		Db	Cr	Db					
CHARGE SALES I CS of BUD CAN	Cr	Db		Cr	Db					
CHRG SALES I CS of BUD RTN BTL	Cr	Db		Cr	Db			Db- Cr	?	
CHARGE SALES I KEG of BUD	Cr	Db		Cr	Db			Db- Cr		

# (GLI) CASH MGMT DATA

8/13/2016

## (GLI) A/R + CASH MGMT Financial Summary File

Date DD MM YY	Loc Code	A/R Trans GRP Code	Total BEG Cash Bal	Total Misc Cash Income	Total Misc Cash Adjust	Ctrl TTL Route Check Pymts	Ctrl TTL Route Cash Sales	Ctrl TTL Route CHRG Sales	Total Route Charge Sales	Total Route Check Pymts	Total Mail-in Check Pymts	Total Trade EFT IN	Total Trade EFT OUT	Total A/R NSF Checks	Total NSF Service Charge	Total Refund Checks Issued	RTE Driver Over/ Under	Emp- loyee Cash Advance	Total Payroll Deduct Acct	Debt Write Bad -Off	Pymt Var- iance Forgive	INT- erest Earn Acct	Bad Debt Write -Off	Trade CAN Count trans	Misc A/R Db/Cr trans	Ctrl TTL NET Change to A/R	A/P System CHKs	A/P Manual CHKs	A/P Brew EFT CHGR	A/P Brew EFT Credit	A/P Misc Disper- ments	
			100	110	112	114	115	117	+217	-220	-221	-224	+225	+228	+229	230	+231	+234	-235	-240	-242	238	-240	245	-247		550	552	555	556	560	
			\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$
			\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$	

GLI		TC - SumCd - MstrCd		RULES	
SYS SRC	TC	Sum Cd	+ - Mstr SmCd	GL # prom	Default GL# range
CSH	xx	100	+	CSH	sys Begin Cash Balance
CSH	xx	110	+	CSH	sys Misc CASH Income
CSH	xx	112		CSH	Y xxx-xxx-xxxxx
FIN	xx	115	+	CSH	sys RTE CASH SALES
FIN	xx	117		CTL	sys RTE Charge SALES
FIN	xx	120		CTL	sys RTE A/R PYMTS
ARJ	17	217	+	A-R	RTE Charge SALES
ARJ	20	220	-	A-R	Route A/R Pymts
ARJ	21	221	-	A-R	Mail-in A/R Pymts
ARJ	25	225	-	A-R	EFT A/R Pymts
ARJ	27	227	+	A-R	NSF Checks
ARJ	47	247	-	A-R	Y xxx-xxx-xxxxx
FSJ	sys	310	+	GRS	TSD TTL SALES dollars
FSJ	BDC	330	-	?	BREW DISC Allowance
ISJ	12	412	+	INV	sys Brew Whse Receipts
ISJ	12	414	+	INV	sys In-Transient Receipts
A/P	xx	501			A/P system Check Pymts
A/P	xx	502			A/P manual Check Pymts
A/P	xx	504			EFT A/P Brew FOB Pymts
EFT	xx	504			EFT A/P Brewery EFT Credits

## CASH MGMT ON-LINE OVERVIEW

Date DD MM-YY	Loc CD	A/R GRP CD	100 BEG CASH BAL	+110 Total Misc CASH Income	+112 Total Misc CASH Adjust	+115 Total Route CASH Sales	+220 Total Route Check Pymts	+221 Total Mail-in Check Pymts	+224 Total A/R EFT IN	-225 Total A/R EFT OUT	-227 Total A/R NSF CHK	-230 Total Refund Check Issued	-234 Emp- loyee Cash ADV	-550 A/P System Check	-552 A/P Manual Check	-555 A/P Brew EFT CHGR	+556 A/P Brew EFT Credit	-560 A/P Misc Disper- ments	CALC END CASH BAL	
05-01-16																				
05-02-16																				
05-31-16																				

**Suspense account** serves a buffer for a one sided entry, until the proper accounting distribution can be assigned or cleared by offsetting entry.

**Clearing account** serves a buffer between individual acct'ing modules, such as actual INV physically Qty received against Qty / Price invoiced. Offsetting entries for both systems should clear at end of acct'ing period. For cost flows that cross business functional areas such Receipts & A/P. It is also used to **clear / reconciliation** postings such as RTE check POAs and Mail-in check payments against the G/L CASH deposits account.

**System integrity summary bucket** account serves as an internal system CTRL Total for balancing two separate business modules such as Financial Sales JRNL Total Sales Dollars = [TTL Cash Sales + TTL A/R Charge Sales], or total Financial Sales JRNL sales units by item with Inventory system sales units.

# (GLI) CASH and A/R SETUP

**A/R TC Table**

Db 17 Charged Invoices  
Cr 20 Cust Route PYMT

Cr 21 Cust Mail PYMT  
Cr 25 Cust EFT PYMT  
Db 27 NSF Check  
Db 28 NSF Service Chg  
Cr 30 Refund Check  
Db 31 Driver Over/Short  
Db 34 Emp. Cash Adv  
Cr 35 Payroll Deduct  
Cr 41 Bad Debt write-off  
Cr 43 Pymt Variance  
Cr 47 Other Db/Cr to GL

Fin620

**Assign user TC to SumCds to MstrCds to A/R CSH FIN INV A/P**

**GLI A/R & Cash Mgmt TC - SumCd Table**

SYS SRC	A/R GRP Cd	User TC	Sum Cd	GL Sign +/-	default MSTR SmCd	G/L Financial Summary Code Description	GL# Prom pt	Default GL# Range
CSH	100	100	100		CSH	Begin CASH Balance		
CSH	10	110	110		CSH	MISC CASH Income	Y	xxxxx-xx
CSH	11	111	111		CSH	MISC CASH Other	Y	x-xxx-xx
CSH	12	112	112		CSH	Misc Cash Adjustments		
FSJ	115	115	115		CSH	TTL RTE CASH SALES		
FSJ	117	117	117		CTR	TTL RTE Charge SALES		
FSJ	120	120	120		CTR	TTL RTE A/R Pymts POAs		
ARJ	17	217	217	+	A/R	Charged Invoice SALES		
ARJ	20	220	220	-	A/R	Rte Check Payments		
ARJ	01	221	221	-	A/R	Mail-in Check Payments		
ARJ	25	225	225	-	A/R	Cust EFT Pymts - IN		
ARJ	26	226	226	-	A/R	Cust EFT Pymts - OUT		
ARJ	27	227	227	+	A/R	NSF Check (bank return)		
ARJ	28	228	228	+	A/R	NSF Service Charges		
ARJ	30	230	230	+	A/R	Refund Check Issued		
ARJ	31	231	231	+	A/R	Driver CASH Over/Short		
ARJ	32	232	232	+	A/R	Driver Product Over/Short		
ARJ	34	234	234	+	A/R	Employee Advances		
ARJ	35	235	235		A/R	Payroll Deductions		
ARJ	37	237	237		A/R	Emp Adv MKT expense		
ARJ	38	238	238	+	A/R	Finance Interest Charges		
ARJ	41	241	241	-	A/R	Bad Debt A/R Write-Off		
ARJ	43	243	243	-	A/R	Pymt Variance Forgiven		
ARJ	45	245	245	-	A/R	Trade CAN count recycle		
ARJ	46	246	246	-	A/R	End-user defined SumCd		
ARJ	47	247	247	-	A/R	Other A/R Debits / Credits	Y	xx-xxx-xx
ARJ			290		CTR	TTL Net CHANGE to A/R		
			550			A/P system Check Pymts		
			552			A/P manual Check Pymts		
			580			A/P Brew FOB EFT Pymts		
			557			A/P Brewery EFT Credits		

**GLI Define G/L Accounts**

G/L acct# [001-200-001] Descr [A/R TRADE]

Acct Typ [A] Expense A) sset l) income L) liability E) equity

Restricted [y] y,n Legal [y] y,n Include in Trial Bal [Y] y,n

MstrCd: [A/R] A/R NET CHANGE Source: A/R JRL SumCd [ ]

+RTE CHRG -RTE PYMTS -MAIL PYMTS -EFT +NSF  
+NSF FEE +EMP ADV -PYMT VARIANCE -BAD DEBT W/O

Loc [01] [ ] [ ] [ ] [ ] Cust type[R]R,W,Both A/R Grps [01] [ ] [ ] [ ] blank=all

Prod types[BE] [ ] [ ] [ ] [ ] PKG types [ ] [ ] [ ] [ ] [ ] Specific ITEM [ ] y

Brands [ ] [ ] [ ] [ ] [ ] Brand Family [ ] [ ] [ ] [ ] [ ]

**GLI SumCd assignments**

G/L#	sign	SumCd
001-301-801	+	217
001-301-801	-	220
001-301-801	-	221
001-301-801	-	225
001-301-801	-	226
001-301-801	+	227
001-301-801	+	228
001-301-801	+	230
001-301-801	+	231
001-301-801	+	232
001-301-801	+	234
001-301-801	-	235

LOC	A/R GRP	SUM CODE	TRANSACTION DESCRIPTION	MSTR CODE	Db Cr	G/L Account DESCRIPTION	Debit	Credit	G/L Account NUMBER #
DEN	01	+110	MISC CASH INCOME	CSH	Db	CASH DEPOSITS ACCT	200		XXX-XXXX-001
DEN	01	-110		MCC	Cr	MISC CASH CLEARING ?		200	SYS CLEAR ACCT
DEN	01	+115	RTE CASH SALES DEPOSITS	CSH	Db	CASH DEPOSITS ACCT	26,000		XXX-XXXX-001
DEN	01	-115		TSD	Cr	SALES DOLLARS CLEARING		16,000	SYS CLEAR ACCT
DEN	01	+220	RTE PYMT DEPOSITS	CSH	Db	CASH DEPOSITS ACCT	110,000		XXX-XXXX-001
DEN	01	-220		A/R	Cr	A/R Accounts Receivables			XXX-XXXX-222
DEN	01	+221	MAIL-in PYMT DEPOSITS	CSH	Db	CASH DEPOSITS ACCT	40,000		XXX-XXXX-001
DEN	01	-221		A/R	Cr	A/R Accounts Receivables			XXX-XXXX-222
DEN	01	+228	NFS RETURN CHECKS	CSH	Cr	CASH DEPOSITS ACCT	100		XXX-XXXX-001
DEN	01	-228		A/R	Db	A/R Accounts Receivables		100	XXX-XXXX-222
DEN	01	+225	EFT CUST PYMTS - IN	CSH	Db	CASH DEPOSITS ACCT	70,000		XXX-XXXX-001
DEN	01	-225		A/R	Cr	A/R Accounts Receivables			XXX-XXXX-222
DEN	01	+226	CUST REFUND CHECK	CSH	Cr	CASH DEPOSITS ACCT	12,000		XXX-XXXX-001
DEN	01	-225		A/R	Db	A/P Accounts Payables			XXX-XXXX-888
DEN	01	+550	EFT BREW PYMT - OUT	CSH	Cr	CASH DEPOSITS ACCT	50,000		XXX-XXXX-001
DEN	01	-550		APB	Db	A/P Brewery clearing			XXX-XXXX-900

8/13/2016

# A/R & CASH JOURNALS

**SALES FILES**

Reconcile Route  
Sales Order HDR  
Date  
Route#  
Customer#  
Invoice#  
INV Amount \$  
CASH SALES \$  
CHRG SALES \$  
Check POAs \$  
TTL DEPOSITS \$

**A/R GRP cd**

- 01 ALCOHOL
- 02 Eagle Snacks
- 03 Non-Alcohol
- 04 Employee A/R

**CUST MAST**

Customer #  
A/R credit code  
A/R group code  
A/R Credit Limit  
A/R open Balance\$  
Last Pymt Date  
Highest Balance\$  
Highest Crd Limit\$  
STMT Frequency  
STMT Detail opt

**A/R TC Table**

Db 18 Charged Invoices  
Cr 19 Chg Inv Reversal  
Cr 20 Cust Route PYMT  
Cr 21 Mail PYMT  
Cr 24 EFT PYMT IN  
Db 25 Trade EFT OUT  
Db 27 NSF Check  
Db 28 NSF Service Chg  
Db 29 Late Fee Chg  
Cr 30 Refund Check  
Db 31 Driver Over/ Short  
Db 34 Emp. Cash Adv  
Cr 35 Payroll Deduct  
Cr 41 Bad Debt write-off  
Cr 43 Pymt Variance  
Cr 47 Other Db/Cr GL#  
Cr 50 Call-in Pymt

**Real-time**

Inv602  
Post A/P  
+ Brewery  
Receipts

**EOD FINXXX**

Update CASH MGMT  
**Reconciled**  
Delivery Routes  
Rte CASH SALES  
Rte POAs Deposits

**A/R System Table**

DEFAULT CODES  
17 Charged Invoices  
20 Cust Route PYMT

**Real-time**

ARC2XX  
Update A/R  
**Reconciled**  
Sales and  
Delivery  
Routes

**Real-time**

ARC2XX  
Update A/R  
process EDI  
process EFT  
Electronic FUNDS

**A/R OPEN FILE**

Customer#
Inv Status Open Close
A/R Group Code
Invoice Date
Trans process Date
Invoice Pymt Date
Original Invoice Amt \$\$
Open Invoice Amt \$\$
Order Invoice#
Invoice Source
A/R TC Trans Code
Invoice Product Type
Check#
Original Inv Cust#
Delinquency Flag
A/R Service CHG count
A/R system sequence #

ARC200

On-demand, Daily, MTD

**DETAIL A/R Journal**

Report and update core  
A/R summary buckets  
plus Financial system integrity  
auditing for CSH, A/R, FIN Sales

**Real-time**

POST  
A/R CHK PYMTS  
A/R Adjustments

**Real-time**

CASH MGMT  
Query and Post  
Misc Cash Income  
Cash Adjustments

**Deposits & Disbursements Summary**

date	Loc	A/R Grp	Sum Cd	TC	Trans Source Emp ID	Trans Refer#	Total Amount \$\$\$	Ban k #	Transaction Description
12/03/14	A	1	110	10	KMG		\$ 150	10	Fleet
12/08/14	A		110	03	KMG	V124	230	10	Vending Machine
12/08/14	A		112	02	KMG		25	10	
12/08/14	B		115	99	Rte 201-0		2,000	15	Route Deposits CASH
12/08/14	B		120	99	Rte 201-0		1,200	15	Route Deposits POAs
12/08/14	B		115	99	Rte 302-0		300	15	Route Deposits CASH
12/08/14	B		115	99	Rte 302-0		2,300	15	Route Deposits POAs
12/08/14			225	33	Mail Pymt	Batch#	4,000	15	TTL A/R mail-in Pymts
12/08/14			225	33	EFT-IN	E345	1,000	15	
12/08/14			225	33	EFT-OUT	E654	400	15	
12/08/14					Jrnl Entry				

**Misc CASH & A/R Other Adjust File**

Special TC that prompts  
For G/L account# Offset  
Sys Source CSH or A/R  
Trans Date MM/DD/YY  
Trans Code 47  
SumCd 125  
Trans Amt \$ 50  
Trans Src ID# 206  
Refer#  
Check#  
Comment Vending  
Machine Misc Income  
G/L acct# xxx-xxx-xxx

**(GLI) map TCs - SumCd**

Sys SRC	TC	Sum Cd	GL# Prom pt	Default GL# range
CSH	01	110	Y	xxx-x-xx
CSH	02	112	sys	
A/R	17	218	sys	
A/R	20	220	sys	
A/R	25	225	sys	
A/R	27	226	sys	
A/R	47	247	Y	xx-xx-xx
A/P	xx	502		xx-xx-xx

**GLI**

**A/R + Cash Mgmt Summary Totals File**

Date	Loc	A/R GRP Cd	Sum Cd	Total \$\$\$	Financial Summary Code Description
			100	4,000	Begin CASH Balance
			110	50	MISC CASH Income
			112	\$\$	Misc Cash Adjustments
			115	\$\$	TTL Route CASH SALES
			117	\$\$	TTL Route Charge SALES
			120	\$\$	Route A/R Pymts POAs
			217	\$\$	Charged Invoice SALES
			220	\$\$	Route Check Payments
			221	\$\$	Mail-in Check Payments
			225	\$\$	Customer EFT Payments - IN
			226	\$\$	Customer EFT Pymts - OUT
			227	\$\$	NSF Check (bank return)
			229	\$\$	NSF Service Charges
			230	\$\$	Refund Check Issued
			231	\$\$	Driver Cash Over/Short
			232	\$\$	Driver Product Over/Short
			234	\$\$	Employee Advances
			235	\$\$	Payroll Deductions
			237	\$\$	Emp Adv MKT expense
			238	\$\$	Finance Interest Charges
			241	\$\$	Bad Debt A/R Write-Off
			243	\$\$	Pymt Variance Forgiven
			245	\$\$	Trade CAN count recycle
			246	\$\$	end-user defined SumCd
			247	\$\$	Other A/R Debits / Credits
			490	\$\$	TTL Net CHANGE to A/R
			550	\$\$	A/P system Check Pymts
			552	\$\$	A/P manual Check Pymts
			580	\$\$	A/P Brew FOB EFT Pymts
			557	\$\$	A/P Brewery EFT Credits

**(GLI) TCs -**

**(GLI) UPDATE G/L Chart of Accounts**

# FINANCIAL SALES JOURNAL

8/13/2016

Date MM YY	LOC	ITEM	Sales Type R,M,W	SALES QTY	DISC QTY	PROMO QTY	FREE QTY	OTH QTY	CALC UNIT PRICE	TOTAL SALES DOLLARS	DISC DOLLARS	PROMO DOLLARS	FREE DOLLARS	OTH DOLLARS	BREW DEPOSIT DOLLARS	STATE DEPOSIT DOLLARS	BREW FOB ALLOW	State TAX	Local TAX	FOB COST	FOB SPC HND	EST FRT	OTH 1	OTH 2
0216	DEN	11028	R,M	301	302	303	304	305		310	320	322	324	326	330	332	340	350	352	380	381	382		
				U	U	U	U	U		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

SYS SRC		TC	Sum Cd	Mstr SmCd	GL # prom	Default GL# range
FIN	xx	115	+	CSH	sys	RTE CASH SALES
FIN	xx	117	-	CTR	sys	RTE Charge SALES
FIN	xx	120	-	CTR	sys	RTE A/R PYMTS
ARJ	17	217	+	A-R		RTE Charge SALES
ARJ	20	220	-	A-R		Route A/R Pymts
ARJ	99	299	-	CTR		Sum of all SumCds NET A-R CHANGE
FSJ	sys	301	u	sys		TTL SALES UNITS
FSJ	sys	302	u	sys		TTL QTY DISC UNITS
FSJ	sys	303	u	sys		TTL PROMO UNITS
FSJ	sys	304	u	sys		TTL FREE DISC UNITS
FSJ	sys	305	u	sys		TTL OTH DISC UNITS
FSJ	sys	310	+	GRS TSD		TTL SALES dollars
FSJ	QDS	320	+	GRS		QTY DISC dollars
FSJ	PDS	324	+	GRS		PROMO DISC dollars
FSJ	FDS	326	+	GRS		FREE DISC dollars
FSJ	ODS	328	+	GRS		OTHER DISC dollars
FSJ	BQA	330	-			Brew QTY Disc Allow
FSJ	BPA	332	-			Brew Promo Allow
FSJ	BBD	340	-			Brew BTL Deposits
FSJ	BKD	341	-			Brew KEG Deposits
FSJ	SMD	342	-			State Mand Deposits
FSJ	FOB	350	-	COS		FOB Cost of Sales
FSJ	FRT	352	-	COS		Est. FRT Costs
FSJ	STX	380	-	STX?		State TAX
FSJ	LTX	382	-	LTX?		Local TAX
FSJ		390	-		sys	user defined SumCd
ISJ	01	401	-	CTR	sys	BEG INVENTORY
ISJ	12	412	+	INV	sys	Brew Whse Receipts
ISJ	12	414	+	INV	sys	In-Transient Receipts
ISJ	sys	420	-	INV	sys	Cost of Sales FIFO
ISJ	26	423	-	INV	sys	Whse Breakage
ISJ	39	439	-	INV	sys	Whse Over/Shorts
ISJ	47	447	-	INV	y	xxx-xxxx-xxxx
ISJ	99	499	-	CTR		Sum of all SumCds NET INV CHANGE
A/P	xx	501	-		EFT	Brew Receipts A/P
A/P	xx	502	-		EFT	Brew Pre-Paid FRT
A/P	xx	504	-			Actual FRT costs
EFT	xx	504	-			Receipts Variance
A/P			-			Est. Receipt TAX accrual

**Daily Sales Order Detail FILE**  
Customer#  
Invoice#  
Inv Date  
Item# 11028  
Qty Sold 25  
Price Sold \$ 9.25  
Disc Amts \$1.00

**Daily Sales Order Header File**  
Customer#  
Invoice#  
Inv Date  
CHRG SALES  
CASH SALES  
Check PYMTS

**FIN System Table**  
DEFAULT SETUP CODES

**ITEM MASTER**  
Item# 11028  
Description  
Prod Type  
PKG Type  
Brand  
Etc.

**Std Pricing**  
Item# 11028  
Price Line: 01  
Effective Date  
PTR Price to RTL  
FB FOB cost  
FH FOB Handling  
ST State Tax  
LT Local Tax  
FF Full FRT cost  
EF Empty FRT  
MU Mark Up  
BD Brew Deposit  
MD Mandatory Dep  
CD Cooperage Dep  
OT Other

**DISCOUNTS Disc PLAN**  
Disc Code JFJ1  
Disc Plan 01  
Recd Type P  
Start Date  
End Date

**DISCOUNTS Disc HEADER**  
Disc Descr JFJ1  
Disc Descr xxxxx  
Corp ID A-B  
Disc Type: Qty  
Disc Category: S  
Gen item# ?  
Break Type  
Calc Type

**DISCOUNTS Disc Detail**  
Disc Code JFJ1  
Break Grp 1  
Break Qty 10  
Disc Amt:\$ .60  
Allow Amt \$ .30  
Tier Type  
Free Qty

on-demand, daily, MTD  
**Financial Sales Journal**  
Report and update core  
Financial summary buckets  
by ITEM#

**Error checking**  
TTL Sales units = INV Sales units  
TTL Sales \$\$ = CSH + CHG Sales

**EOD**  
**EOM**

ITEM LEVEL

SYS SRC		TC	Sum Cd	Total AMT	Financial Summary Code Description
<b>ITEM LEVEL</b>					
			11028	301	units TTL SALES units
			11028	302	units TTL QTY Disc units
			11028	303	units TTL Promo Disc units
			11028	304	units TTL Other Disc units
			11028	305	units end-user defined SumCd
			11028	310	\$\$ TTL SALES dollars
			11028	322	\$\$ TTL QTY Disc dollars
			11028	323	\$\$ TTL Promo Disc dollars
			11028	324	\$\$ TTL Other Disc dollars
			11028	330	\$\$ TTL Brew QTY Disc Allow
			11028	332	\$\$ TTL Brew Promo Allow
			11028	340	\$\$ TTL Brew Deposits charge
			11028	342	\$\$ TTL State Deposits charge
			11028	380	\$\$ TTL FOB. Cost of SALES
			11028	382	\$\$ TTL Est. Pre-Paid FRT
			11028	420	\$\$ BEG INVENTORY
			11028	412	\$\$ Brewery Receipts
			11028	413	\$\$ Other Whlser Receipts
			11028	414	\$\$ In-Transient Receipts
			11028	424	\$\$ Cost of Sales (Curr/FIFO)
			11028	425	\$\$ Customer Breakage
			11028	426	\$\$ Customer Spoilage
			11028	429	\$\$ Truck Delivery Breakage
			11028	430	\$\$ Whse Breakage
			11028	432	\$\$ Whse Spoilage
			11028	433	\$\$ Whse Repack
			11028	434	\$\$ Brew Breakage Allow
			11028	437	\$\$ Donations & Sampling
			11028	439	\$\$ Whse Over / Shorts
			11028	458	\$\$ Other Adjustments
			11028	490	\$\$ END INVENTORY
			11028	580	\$\$ Brew Receipts A/P to EFT
			11028	582	\$\$ Brew Pre-Paid FRT cost
			11028	583	\$\$ Actual Other FRT costs
			11028	584	\$\$ Est. Receipt TAX accrual
			11028	585	\$\$ Receipts Variance

# (GLI) SALES ACCOUNTS SETUP

**FSJ Report**

**Pricing Components**  
 Item# 11028  
 Price Line: 01  
 Effective Date  
 PTR Price to RTL  
 FOB FOB Cost  
 FOH FOB Handling  
 STX State Tax  
 STX Local Tax  
 FRT Full FRT cost  
 EFT Empty FRT  
 MUP Mark Up  
 BDP Brew Deposit  
 MDP Mandatory Dep  
 CPD Cooperaage Dep  
 OTR Other

**Stock JRNL**

GLI SALES + INV + rA/P ITEM Summary Bucket Total									
SYS SRC	User TC	Sum Cd	default MSTR SmCd	U \$	TC Financial Summary Code Description	GL# Prom pt	Default GL# Range		
FIN	115	115	CSH	\$	TTL RTE CASH SALES				
FIN	117	117	CTR	\$	TTL RTE Charge SALES				
FIN	120	120	CTR	\$	TTL RTE A/R Pymts POAs				
FSJ	sys	301		u	TTL SALES units				
FSJ	sys	302		u	TTL QTY Disc units				
FSJ	sys	303		u	TTL Promo Disc units				
FSJ	sys	304		u	TTL Other Disc units				
FSJ		305		u	end-user defined SumCd				
FSJ		310	GRS		TTL SALES dollars				
FSJ	QDS	320	GRS	\$	TTL QTY Disc dollars				
FSJ	PDS	324	GRS	\$	TTL Promo Disc dollars				
FSJ	FDS	326	GRS	\$	TTL FREE Disc dollars				
FSJ	ODS	326	GRS	\$	TTL OTHER Disc dollars				
FSJ	BDA	330		\$	TTL Brew QTY Disc Allow				
FSJ	BPA	332		\$	TTL Brew Promo Allow				
FSJ	BBD	340		\$	TTL Brew BTL Deposits				
FSJ	BCD	341		\$	TTL Brew KEG Deposits				
FSJ	SMD	342		\$	TTL State Deposits				
FSJ	FOB	380		\$	TTL FOB. Cost of Sales				
FSJ	FRT	382		\$	TTL Est. Pre-Paid FRT				
FSJ	STX	390		\$	TTL State Sales Tax				
FSJ	LTX	391		\$	TTL Local Sales Tax				
ISJ	sys	401	INV	\$	BEG INVENTORY				
ISJ	02	412	INV	\$	Brew Whse Receipts				
ISJ	03	413	INV	\$	Other Whse Receipts				
ISJ	04	414	INV	\$	In-Transit Receipts				
ISJ	sys		INV	\$	State Receipts Tax?				
ISJ	sys	420	INV	\$	Cost of Sales i.e. FIFO				
ISJ	15	425	INV	\$	Customer Breakage				
ISJ	16	426	INV	\$	Customer Spoilage				
ISJ		429	INV	\$	Truck Delivery Breakage				
ISJ		430	INV	\$	Whse Breakage				
ISJ		432	INV	\$	Whse Spoilage				
ISJ		433	INV	\$	Whse Repack				
ISJ		434	INV	\$	Brew Breakage Allow				
ISJ		437	INV	\$	Donations & Sampling				
ISJ		439	INV	\$	Whse Over / Shorts				
ISJ		458	INV	\$	Other Adjustments				
ISJ		490	INV	\$	END INVENTORY				
		550		\$	Brew Receipts A/P to EFT				
		552		\$	Brew Pre-Paid FRT cost				
		560		\$	Actual Other FRT costs				
		570		\$	Est. Receipt TAX accrual				
		580		\$	Receipts Variance				

FIN562 Scn 1 of 3

### Define G/L Accounts

G/L acct# [001-301-700] Descr [BUD GROSS SALES ]  
 Acct Type [I] Income [E]xpense [A]sset [L]iability [e]quity  
 Restricted [y]y,n Include in Trial Bal [y]y,n Legal [y]y,n  
 Mstr Cd: [GRS] GROSS SALES Source: FIN JRL SumCd [ ]  
 +TTL NET SALES + QTY DISC + PROMO +OTHER + FREE  
 Loc [DEN] [ ] [ ] [ ] Cust type[R]R,W,Both A/R Grps [01] [ ] [ ] [ ] [ ] blank=all  
 Specific ITEMS [ ] y Prod types[BE] [ ] [ ] [ ] [ ] PKG types [ ] [ ] [ ] [ ] [ ]  
 Brands [BUD] [ ] [ ] [ ] [ ] Brand Family [ ] [ ] [ ] [ ]  
 ZOOM down into G/L acct's ITEM DETAIL

user Trans Codes  
 SumCds to MstrCds  
 G/L acct#? OR both

FIN562 Scn 1 of 3

### Define G/L Accounts

G/L acct# [001-501-700] Descr [BUD COST of Sales ]  
 Acct Type [E] Income [E]xpense [A]sset [L]iability [e]quity  
 Restricted [y]y,n Include in Trial Bal [y]y,n Legal [y]y,n  
 Mstr Cd: [COS] COST OF SALES Source: FIN JRL SumCd [ ]  
 + Net FOB + FRT + State TAX + Local TAX  
 Loc [DEN] [ ] [ ] [ ] Cust type[R]R,W,Both A/R Grps [01] [ ] [ ] [ ] [ ] blank=all  
 Specific ITEMS [ ] y Prod types[BE] [ ] [ ] [ ] [ ] PKG types [ ] [ ] [ ] [ ] [ ]  
 Brands [BUD] [ ] [ ] [ ] [ ] Brand Family [ ] [ ] [ ] [ ]  
 ZOOM down into G/L acct's ITEM DETAIL

**INVENTORY Master Summary File**

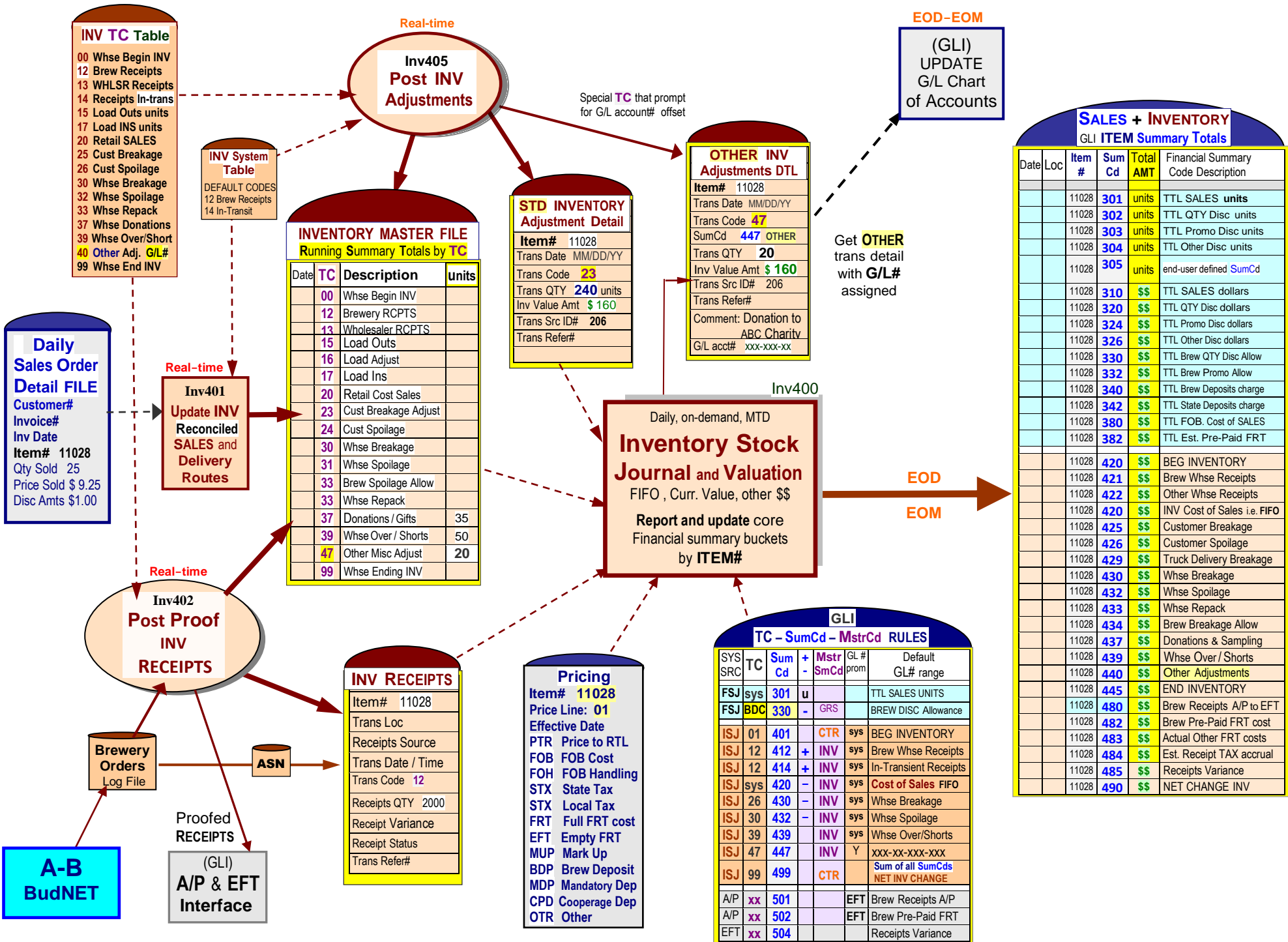
Item#	BEG INV Value	Brew Whse Rpts	OTH Whse Rpts	Actual Sales Cost	Cust Break -age	Cust Spoil -age	Whse Break -age	Whse Spoil -age	Whse Repack Breaks	Brew Spoil Allow	Whse Donations	Whse Over Short	Whse Other Adjust	END INV Value	Brew RCPT A/P	Pre-Paid FRT	Est. RCPT TAX	RCPT TAX accrue	RCPT Variance
	420	421	422	420	425	426	430	432	433	434	437	438	440	445	480	482	483	484	485
	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400	INV400
11028																			

**(GLI) STOCK JOURNAL SETUP**



8/13/2016

# INVENTORY JOURNAL



**INV TC Table**

- 00 Whse Begin INV
- 12 Brew Receipts
- 13 WHLSR Receipts
- 14 Receipts In-trans
- 15 Load Outs units
- 17 Load INS units
- 20 Retail SALES
- 25 Cust Breakage
- 26 Cust Spoilage
- 30 Whse Breakage
- 32 Whse Spoilage
- 33 Whse Repack
- 37 Whse Donations
- 39 Whse Over/Short
- 40 Other Adj. G/L#
- 99 Whse End INV

**INV System Table**

DEFAULT CODES

- 12 Brew Receipts
- 14 In-Transit

**INVENTORY MASTER FILE**  
Running Summary Totals by TC

Date	TC	Description	units
	00	Whse Begin INV	
	12	Brewery RCPTS	
	13	Wholesaler RCPTS	
	15	Load Outs	
	16	Load Adjust	
	17	Load Ins	
	20	Retail Cost Sales	
	23	Cust Breakage Adjust	
	24	Cust Spoilage	
	30	Whse Breakage	
	31	Whse Spoilage	
	33	Brew Spoilage Allow	
	33	Whse Repack	
	37	Donations / Gifts	35
	39	Whse Over / Shorts	50
	47	Other Misc Adjust	20
	99	Whse Ending INV	

**STD INVENTORY Adjustment Detail**

Item# 11028

Trans Date MM/DD/YY

Trans Code 23

Trans QTY 240 units

Inv Value Amt \$ 160

Trans Src ID# 206

Trans Refer#

**OTHER INV Adjustments DTL**

Item# 11028

Trans Date MM/DD/YY

Trans Code 47

SumCd 447 OTHER

Trans QTY 20

Inv Value Amt \$ 160

Trans Src ID# 206

Trans Refer#

Comment: Donation to ABC Charitv

G/L acct# xxx-xxx-xx

**Daily Sales Order Detail FILE**

Customer#

Invoice#

Inv Date

Item# 11028

Qty Sold 25

Price Sold \$ 9.25

Disc Amts \$1.00

**Inv401 Update INV Reconciled SALES and Delivery Routes**

**Inv402 Post Proof INV RECEIPTS**

**INV RECEIPTS**

Item# 11028

Trans Loc

Receipts Source

Trans Date / Time

Trans Code 12

Receipts QTY 2000

Receipt Variance

Receipt Status

Trans Refer#

**Pricing**

Item# 11028

Price Line: 01

Effective Date

PTR Price to RTL

FOB FOB Cost

FOH FOB Handling

STX State Tax

STX Local Tax

FRT Full FRT cost

EFT Empty FRT

MUP Mark Up

BDP Brew Deposit

MDP Mandatory Dep

CPD Cooperage Dep

OTR Other

**GLI**

**TC - SumCd - MstrCd RULES**

SYS SRC	TC	Sum Cd	+ -	Mstr SmCd	GL# prom	Default GL# range
FSJ	sys	301	u			TTL SALES UNITS
FSJ	BDC	330	-	GRS		BREW DISC Allowance
ISJ	01	401		CTR	sys	BEG INVENTORY
ISJ	12	412	+	INV	sys	Brew Whse Receipts
ISJ	12	414	+	INV	sys	In-Transient Receipts
ISJ	sys	420	-	INV	sys	Cost of Sales FIFO
ISJ	26	430	-	INV	sys	Whse Breakage
ISJ	30	432	-	INV	sys	Whse Spoilage
ISJ	39	439		INV	sys	Whse Over/Shorts
ISJ	47	447		INV	Y	xxx-xx-xxx-xxx
ISJ	99	499		CTR		Sum of all SumCds NET INV CHANGE
A/P	xx	501			EFT	Brew Receipts A/P
A/P	xx	502			EFT	Brew Pre-Paid FRT
EFT	xx	504				Receipts Variance

**SALES + INVENTORY**  
GLI ITEM Summary Totals

Date	Loc	Item #	Sum Cd	Total AMT	Financial Summary Code Description
		11028	301	units	TTL SALES units
		11028	302	units	TTL QTY Disc units
		11028	303	units	TTL Promo Disc units
		11028	304	units	TTL Other Disc units
		11028	305	units	end-user defined SumCd
		11028	310	\$\$	TTL SALES dollars
		11028	320	\$\$	TTL QTY Disc dollars
		11028	324	\$\$	TTL Promo Disc dollars
		11028	326	\$\$	TTL Other Disc dollars
		11028	330	\$\$	TTL Brew QTY Disc Allow
		11028	332	\$\$	TTL Brew Promo Allow
		11028	340	\$\$	TTL Brew Deposits charge
		11028	342	\$\$	TTL State Deposits charge
		11028	380	\$\$	TTL FOB .Cost of SALES
		11028	382	\$\$	TTL Est. Pre-Paid FRT
		11028	420	\$\$	BEG INVENTORY
		11028	421	\$\$	Brew Whse Receipts
		11028	422	\$\$	Other Whse Receipts
		11028	420	\$\$	INV Cost of Sales i.e. FIFO
		11028	425	\$\$	Customer Breakage
		11028	426	\$\$	Customer Spoilage
		11028	429	\$\$	Truck Delivery Breakage
		11028	430	\$\$	Whse Breakage
		11028	432	\$\$	Whse Spoilage
		11028	433	\$\$	Whse Repack
		11028	434	\$\$	Brew Breakage Allow
		11028	437	\$\$	Donations & Sampling
		11028	439	\$\$	Whse Over / Shorts
		11028	440	\$\$	Other Adjustments
		11028	445	\$\$	END INVENTORY
		11028	480	\$\$	Brew Receipts A/P to EFT
		11028	482	\$\$	Brew Pre-Paid FRT cost
		11028	483	\$\$	Actual Other FRT costs
		11028	484	\$\$	Est. Receipt TAX accrual
		11028	485	\$\$	Receipts Variance
		11028	490	\$\$	NET CHANGE INV

**EOD-EOM**

(GLI) UPDATE G/L Chart of Accounts

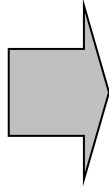
Get OTHER trans detail with G/L# assigned

**EOD EOM**

# SALES + Inventory Summary Bucket Journal Data

MAPPING ITEM level TransCd -> GLI SumCds -> GLI\_MstrCds -> GLI\_G/L

SALES + INVENTORY				
GLI Summary Totals File				
Date	Loc	Sum Cd	Total AMT	Financial Summary Code Description
		301	units	TTL SALES units
		302	units	TTL QTY Disc units
		303	units	TTL Promo Disc units
		304	units	TTL Other Disc units
		305	units	end-user defined SumCd
		310	\$\$	TTL SALES dollars
		320	\$\$	TTL QTY Disc dollars
		324	\$\$	TTL Promo Disc dollars
		326	\$\$	TTL Other Disc dollars
		330	\$\$	TTL Brew QTY Disc Allow
		332	\$\$	TTL Brew Promo Allow
		340	\$\$	TTL Brew Deposits dollars
		342	\$\$	TTL State Deposits dollars
		380	\$\$	TTL Est. Cost of SALES
		382	\$\$	TTL Est. FRT Cost SALES
		420	\$\$	BEG IINVENTORY
		421	\$\$	Brew Whse Receipts
		422	\$\$	Other Whse Receipts
		420	\$\$	FOB Cost of Sales
		425	\$\$	Customer Breakage
		426	\$\$	Customer Spoilage
		430	\$\$	Whse Breakage
		432	\$\$	Whse Spoilage
		433	\$\$	Whse Repack
		434	\$\$	Brew Breakage Allow
		437	\$\$	Donations & Sampling
		439	\$\$	Whse Over / Shorts
		440	\$\$	Other Adjustments
		445	\$\$	END Inventory
		480	\$\$	Brew Receipts A/P
		482	\$\$	Pre-Paid FRT cost
		483	\$\$	Est. Other FRT cost
		484	\$\$	Est. Receipt State TAX
		485	\$\$	Receipts Variance

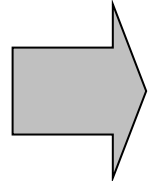


G/L	G/L	G/L	G/L	Src Sys TC	G/L # prompt	Sum Cd	data type	Financial Summary Code Description	update program	GLI update timing	Primary Data Source FILE Names	Transaction COMMENT
Balance Sheet debits	Balance Sheet credits	Income STMT debits	Income STMT credits									
			Control TTL			115	\$	TTL Cash Sales dollars	Fin610	EOD		
			Control TTL			118	\$	TTL Charge Sales dollars	Fin610	EOD		
						201	U	Total Retail SALES units	Fin200	EOD	Sales Order + Pricing Files	
			Other Income G/L Acct#		yes	202	U	Quantity Discount units	Fin200	EOD	Sales Order + Pricing Files	
		G/L# Expense			yes	203	U	Promo Discount units	Fin200	EOD	Sales Order + Pricing Files	
			INV clearing Control TTL		-	204	U	Other Discounted units	Fin200	EOD	Sales Order + Pricing Files	
					-	205	U	End-user defined SumCd	Fin200	EOD	Sales Order + Pricing Files	
control TTL			Income			210	\$	Total Retail SALES dollars	Fin200	EOD	Sales Order + Pricing Files	
		Disc Exp				220	\$	Quantity Discount dollars	Fin200	EOD	Sales Order + Pricing Files	
		Promo Exp				224	\$	Promo Discount dollars	Fin200	EOD	Sales Order + Pricing Files	
		Other Exp				226	\$	Other Discount dollars	Fin200	EOD	Sales Order + Pricing Files	
						230	\$	Brew QTY Disc allow dollars	Fin200	EOD	Sales Order + Pricing Files	
						232	\$	Brew Promo Allow dollars	Fin200	EOD	Sales Order + Pricing Files	
						240	\$	Brew BTL Deposit dollars	Fin200	EOD	Sales Order + Pricing Files	
						242	\$	State BTL Deposit dollars	Fin200	EOD	Sales Order + Pricing Files	
						280	\$	Estimated FOB Cost of Sales	Fin200	EOD	Sales Order + Pricing Files	
						282	\$	Estimated FRT Cost of Sales	Fin200	EOD	Sales Order + Pricing Files	
						420	\$	BEG INVENTORY value	Inv300	EOD	INV Master + Pricing Files	
						421	\$	Brew Whse Receipts costs	Inv300	EOD	INV Receipts + Pricing Files	
						422	\$	Other Whse Receipts costs	Inv300	EOD	INV Receipts + Pricing Files	
						420	\$	FOB Cost of Sales	Inv300	EOD	Sales Order + Pricing Files	
						425	\$	Customer Breakage costs	Inv300	EOD	Sales Order + Pricing Files	
						426	\$	Customer Spoilage costs	Inv300	EOD	Sales Order + Pricing Files	
						430	\$	Whse Breakage costs	Inv300	EOD	Inv Adjustments + Pricing Files	
						432	\$	Whse Spoilage costs	Inv300	EOD	Inv Adjustments + Pricing Files	
						433	\$	Whse Repack costs	Inv300	EOD	Inv Adjustments + Pricing Files	
						434	\$	Brew Breakage Allowance	Inv300	EOD	Inv Adjustments + Pricing Files	
						437	\$	Donations & Sampling costs	Inv300	EOD	Inv Adjustments + Pricing Files	
						439	\$	Whse Over / Shorts costs	Inv300	EOD	Inv Adjustments + Pricing Files	
						440	\$	Other Adjustments costs	Inv300	EOD	OTH Adjustments+ Pricing Files	
						445						
						580	\$	Brew Receipts A/P costs	Inv300	EOD	INV Receipts + Pricing Files	
						582	\$	Pre-Paid Receipts FRT costs	Inv300	EOD	INV Receipts + Pricing Files	
						583	\$	Est. Other Receipts FRT costs	Inv300	EOD	INV Receipts + Pricing Files	
						584	\$	Est. Receipts TAX accrued	Inv300	EOD	INV Receipts + Pricing Files	
						585	\$	Receipts Variance costs	Inv300	EOD	INV Receipts + Pricing Files	

# CASH + A/R + A/P Summary Bucket Journal Data

MAPPING A/R + Cash TransCd -> GLI\_SumCds -> GLI\_MstrCds -> GLI\_G/L

A/R + Cash Mgmt GLI Summary Totals File					
Date	Loc	A/R GRP Cd	Sum Cd	Total \$\$\$	Financial Summary Code Description
			100	4,00	Begin CASH Balance
			110	50	MISC CASH Income
			112	\$\$	Misc Cash Adjustments
			115	\$\$	TTL Route CASH SALES
			118	\$\$	TTL Route Charge SALES
			120	\$\$	Route A/R Pymts POAs
			217	\$\$	Charged Invoice SALES
			220	\$\$	Route Check Payments
			221	\$\$	Mail-in Check Payments
			225	\$\$	Customer EFT Payments - IN
			226	\$\$	Customer EFT Pymts - OUT
			227	\$\$	NSF Check (bank return)
			229	\$\$	NSF Service Charges
			230	\$\$	Refund Check Issued
			231	\$\$	Driver Cash Over/Short
			232	\$\$	Driver Product Over/Short
			234	\$\$	Employee Advances
			235	\$\$	Payroll Deductions
			237	\$\$	Emp Adv MKT expense
			238	\$\$	Finance Interest Charges
			241	\$\$	Bad Debt A/R Write-Off
			243	\$\$	Pymt Variance Forgiven
			245	\$\$	Trade CAN count recycle
			246	\$\$	end-user defined SumCd
			247	\$\$	Other A/R Debits / Credits
			290	\$\$	TTL Net CHANGE to A/R
			550	\$\$	A/P system Check Pymts
			552	\$\$	A/P manual Check Pymts
			580	\$\$	A/P Brew FOB EFT Pymts
			557	\$\$	A/P Brewery EFT Credits



A/R TC Table	
Db 18	Charged Invoices
Cr 20	Cust RTE PYMT
Cr 21	Cust Mail PYMT
Cr 25	Cust EFT PYMT
Db 28	NSF Check
Db 29	NSF Service Chg
Db 28	NSF Check
Db 29	NSF Service Chg
Cr 30	Refund Check
Db 31	Driver Over/Short
Db 34	Emp. Cash Adv
Cr 35	Payroll Deduct
Cr 41	Bad Debt write-off
Cr 43	Pymt Variance
Cr 47	Other Db/Cr to GL

G/L	G/L	G/L	G/L	Src Sys TC	G/L # prompt	Sum Cd	data type	Financial Summary Code Description	update program	GLI update timing	Primary Data Source FILE Names	Transaction COMMENT
						100	\$	Begin Bank CASH Balance	fin600	EOD	CASH Mgmt File	
						105	\$	Petty Office CASH Balance	fin600	EOD	CASH Mgmt File	
CASH			Sales Income		yes	110	\$	MISC CASH Income	fin600	EOD	CASH Mgmt File	i.e. Vending machine
CASH		G/L Expense			yes	112	\$	Misc Cash Adjustments	fin600	EOD	CASH Mgmt File	
CASH			INV clearing control TTL		-	115	\$	TTL Customer CASH SALES	fin610	EOD	Sales Order File	
control TTL					-	118	\$	TTL Customer CHARGE SALES	fin610	EOD	Sales Order File	Ctrl TTL 117 = 417
control TTL					-	120	\$	TTL Route Customer PYMTS	fin610	EOD	Sales Order File	Ctrl TTL 120 = 420
A/R			control TTL	18	-	218	\$	Route CHARGE SALES	arc400	Real time	Sales Order + A/R Master File	
CASH	A/R			20	-	220	\$	Route PYMTS on Account	arc400	Real time	Sales Order + A/R Master File	
CASH	A/R			21	-	221	\$	Mail-in Check Payments	arc400	Real time	Manual Post + A/R Master File	
CASH	A/R			25	-	225	\$	Cust A/R EFT PYMTS - IN	arc400	Real time	EFT Post + A/R Master File	arc256 Real Time
A/R	CASH			26	-	226	\$	Cust A/R EFT Credits - OUT	arc400	Real time	EFT Post + A/R Master File	arc256 Real Time
A/R	CASH			27	-	227	\$	NSF Checks Rtn from Bank	arc400	Real time	Manual Post + A/R Master File	
A/R			NSF Srvc Chg	28	-	228	\$	NSF Service Charge Fees	arc400	Real time	Manual Post + A/R Master File	
A/R	CASH		A/P ?	30	yes	230	\$	Refund Cash Checks Issued	arc400	Real time	Manual Post + A/R Master File	
A/R	CASH			31	-	231	\$	Rte Driver Cash Over / Short	arc400	Real time	Rte Reconcile + A/R Master File	
A/R	CASH		Inventory ADJ	32	-	232	\$	Rte Driver Product Over/Short	arc400	Real time	Rte Reconcile + A/R Master File	
A/R	CASH			34	-	234	\$	Employee Advances	arc400	Real time	Manual Post + A/R Master File	
	A/R	Payroll Deducts	Payroll Sys offset	35	-	235	\$	Payroll Deductions	arc400	Real time	Manual Post + A/R Master File	
	A/R	Marketing Exp		36	-	236	\$	Employee Adv MKT Expenses	arc400	Real time	Manual Post + A/R Master File	
A/R			Finance Chg Fee	38	-	238	\$	A/R Late Fee Charges income	arc400	Real time	Manual Post + A/R Master File	
	A/R	Bad Debt Exp		41	-	240	\$	Bad Debt A/R Write-Off	arc400	Real time	Manual Post + A/R Master File	
	A/R	Variance Exp		43	-	242	\$	Pymt Variance Forgiven	arc400	Real time	Manual Post + A/R Master File	
A/R	A/P			45	-	245	\$	Trade CAN Count Recycle	arc400	Real time	Manual Post + A/R Master File	Can Count system
A/R		Other Expenses		47		247	\$	Other A/R Debits / Credits	arc400	Real time	Manual Post + A/R Master File	
				48		248	\$	End user defined SumCd	arc400	Real time	Manual Post + A/R Master File	
Control TTL				-		290	\$	TTL NET Change to A/R	arc400	EOD	System Calc+ A/R Master File	Control TTL
A/P clearing	CASH					550	\$	A/P System Write Checks				
A/P clearing	CASH					552	\$	A/P Manual Write Checks				
A/P FOB clear	CASH					556	\$	A/P Brewery Charges - EFT				
CASH						557	\$	A/P Brewery Credits - EFT				
	CASH	Misc EXP				559	\$	Misc Dispersements				

A-B G/L Account number structure

G/L Description	GL# code	Dept code	Sub Acct	4 th Field	5 th field	6 th field
i.e. Product Donations	856	0425	129	000	004	000000

# INCOME [\$-UNITS] & EXPENSES vs. BUDGET

GLI					
TC - SumCd - MstrCd RULES					
SYS SRC	TC	Sum Cd	+ Mstr SmCd	GL # prom	Default GL# range
CSH	xx	100	+	CSH	sys Begin Cash Balance
CSH	xx	110	+	CSH	sys Misc CASH Income
CSH	xx	112	+	CSH	Y xxx-xxx-xxxx
FIN	xx	115	+	CSH	sys RTE CASH SALES
FIN	xx	117	+	CTR	sys RTE Charge SALES
FIN	xx	120	+	CTR	sys RTE A/R PYMTS
ARJ	17	217	+	A-R	RTE Charge SALES
ARJ	20	220	-	A-R	Route A/R Pymts
ARJ	21	221	-	A-R	Mail-in A/R Pymts
ARJ	25	225	-	A-R	EFT A/R Pymts
ARJ	27	227	+	A-R	NSF Checks
ARJ	41	241	-	A-R	Bad Debt write-off
ARJ	47	247	-	A-R	Y xxx-xxx-xxxx
ARJ	99	299	+	CTR	Sum of all SumCds NET A-R CHANGE
FSJ	sys	301	u		TTL SALES UNITS
FSJ	sys	302	u		TTL QTY DISC UNITS
FSJ	sys	310	+	GRS	TSD TTL SALES dollars
FSJ	QDS	320	+	GRS	QTY DISC dollars
FSJ	PDS	324	+	GRS	PROMO DISC dollars
FSJ	ODS	328	+	GRS	OTHER DISC dollars
FSJ	FOB	380		COS	FOB Cost of Sales
FSJ	FRT	382		COS	Est. FRT Costs
FSJ	STX	350		STX?	Est. FRT Costs
ISJ	01	401		CTR	sys BEG INVENTORY
ISJ	12	412	+	INV	sys Brew Whse Receipts
ISJ	12	414	+	INV	sys In-Transient Receipts
ISJ	sys	420	-	INV	sys Cost of Sales FIFO
ISJ	26	430	-	INV	sys Whse Breakage
ISJ	30	432	-	INV	sys Whse Spoilage
ISJ	33	433	-	INV	sys Whse Repack
ISJ	39	439		INV	sys Whse Over/Shorts
ISJ	47	447		INV	Y xx-xx-xx
ISJ	99	499	+	CTR	Sum of all SumCds NET INV CHANGE
A/P	xx	501		EFT	Brew Receipts A/P
A/P	xx	502		EFT	Brew Pre-Paid FRT
A/P	xx	504			xx-xx-xx
EFT	xx	504			Receipts Variance
EXP					xx-xx-xx
EXP					xx-xx-xx
EXP					xx-xx-xx
EXP					xx-xx-xx

	MTH ACT	MTH ACT	MTH BGT	MTH VAR	MTH VAR	YTD ACT	YTD BGT	YTD VAR	YTD ACT	PYE BGT
<b>TOTAL GROSS SALES</b>	units	\$\$	\$\$	\$\$	%	\$\$	\$\$	%	\$\$	\$\$
Gross Sales - BEER	500	5,800								
Gross Sales - non BEER	100									
Less QTY Discounts		(300)								
Less Promo Discounts		(300)								
Less Other Discounts										
Less Bottle-Draft Deposits		(300)								
<b>Total NET SALES</b>		<b>5,300</b>								
<b>COST OF SALES</b>										
FOB - BEER		3,100								
FOB - non BEER		1,000								
Freight Expense		300								
State Sales Taxes		200								
Less QTY Disc Allow (rebate)		(100)								
Less Promo Disc Allow (rebate)										
Less FED Breakage Credit		(200)								
<b>Total Laid-In COSTS</b>		<b>4,100</b>								
<b>GROSS PROFIT</b>		<b>2,100</b>								
<b>SELLING EXPENSES</b>										
Salaries and Wages										
Payroll State/Fed Taxes										
Group Insurance										
Advertising Exp										
Bus Promotional Events										
Trade Breakage										
Trade Spending										
Sales Training Exp										
Vehicle Expenses										
Fuel & Oil Expense										
<b>DELIVERY EXPENSES</b>										
Payroll State/Fed Taxes										
Group Insurance										
Driver Over and Short										
<b>NET PROFIT</b>		<b>2,100</b>								

**Ebs475** secured + interactive

## BUDGETING SYSTEM

for every G/L account#  
both volume units and \$\$ Dollars.

All SALES INCOME accounts  
Permits item level budgeting and  
\$\$ calculated based on item volume  
actual sales and budget projections.

All operating EXPENSE accounts  
Permits entry of supporting  
Line item detail for each Expense  
budgeted account in a simple  
spreadsheet fashion.

# (GLI) BUDGETING SYSTEM



Highly reliable fully integrated real-time Financial Systems. Calendar Year based with an integrated line-item Budgeting system. Very simple to use, with full drill down to most all historical source transactions.

Accepts feeds from external **Payroll** and **Fixed Assets** Systems. Can also produce feeds to external A/P G/L sys.

Prior YR ACT – Curr YR ACT – Curr YR BGT – PYE BGT– NEXT YR BGT						
	BUDGETING	Months 1-12	Months 1-12	Months 1-12	Months x-12	Months 1-12
ITEM#	CATEGORY	Prior YR ACT	Curr YR ACT	Curr YR BGT	PYE YR BGT	NEXT YR BGT
11028	Gross SALES Units					
11028	Gross SALES \$\$\$					
11028	Qty Discount Units					
11028	Qty Discount \$\$\$					
11028	Promo Disc Units					
11028	Promo Disc \$\$\$					
11028	Other Disc Units					
11028	Other Disc \$\$\$					
11028	Qty Disc Rebate \$\$					
11028	Promo Rebate \$\$					
11028	FOB Cost \$\$\$					
11028	FRT Cost \$\$\$					
11028	OTH Cost \$\$\$					
11028	State Tax \$\$\$					
11028	State Tax \$\$\$					
11028	Deliv Cost Factor \$					

# (GLI) BUDGETING SYSTEM

## ITEM Level BUDGETING

**PRIOR YR**  
VS.  
**ACTUALS**  
VS.  
**Curr YR BGT**  
VS.  
**PYE BGT**  
VS.  
**Next YR BGT**

Prior YR ACT – Curr YR ACT – Curr YR BGT – PYE BGT – NEXT YR BGT

**BUDGETING System Components**

	Month 1-12	Month 1-12	Month 1-12	Month 1-12
	Prior YR Act	Curr YR Act	Curr YR BGT	Next YR BGT
Sales Volumes				
Sales Revenues				
Cost of Sales				
All Expenses				

DETAIL & SUMMARY  
REVENUE ACCTS  
REVIEW

DETAIL & SUMMARY  
EXPENSE ACCTS  
REVIEW

DETAIL & SUMMARY  
BUDGET VARIANCE  
REVIEW

FINANCIAL  
REPORTS  
With **BGT** Comparisons  
**Income Stmts**  
Misc Schedules

### G/L Actual & Budget Summary Master History File

G/L ACCT#	Data Type	YEAR	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Projected Year TTL
	PRIOR	2012	25	30	22	45	50								
123-456-789-123-123	ACT	2013	25	30	22	45	50								750
123-456-789-123-123	BGT	2013	21	30	25	40									
123-456-789-123-123	PYE	2013													700
	NEXT	2014													

**HYPERION  
DATABASE**  
OR  
**ESSBASE  
OLAP TOOL**

ebs475

# BUDGETING SYSTEM

On-line interactive INCOME and EXPENSE and  
Budgeting SYSTEM for every G/L account#

### All SALES INCOME accounts

Permits ITEM level budgeting and \$\$ calculated based  
on item volume actual sales and budget projections.

### All operating EXPENSE accounts

Permits entry of supporting Line ITEM detail for each  
Expense budgeted account in a simple spreadsheet fashion.

On-line line item detail  
account + sub\_acct level

Sales and Expenses  
A/P detail transactions  
G/L detail transactions  
FULL Budgeting Details

## LINE ITEM BUDGETING

G/L#	Line#	TEXT STRING	Amount
		XXXXXXXXXX	
		TTL QTY Disc units	
		TTL Promo Disc units	
		TTL Other Disc units	
		end-user defined SumCd	
		TTL SALES dollars	
		TTL QTY Disc dollars	
		TTL Promo Disc dollars	
		TTL Other Disc dollars	
		TTL Brew QTY Disc Allow	
		TTL Brew Promo Allow	
		TTL Brew Deposits charge	
		TTL State Deposits charge	
		TTL FOB. Cost of SALES	
		TTL Est. Pre-Paid FRT	

## ebs LINE ITEM BUDGETING FILE

G/L#	Line#	TEXT STRING	Amount
		XXXXXXXXXX	
		TTL QTY Disc units	
		TTL Promo Disc units	
		TTL Other Disc units	
		end-user defined SumCd	
		TTL SALES dollars	
		TTL QTY Disc dollars	
		TTL Promo Disc dollars	
		TTL Other Disc dollars	
		TTL Brew QTY Disc Allow	
		TTL Brew Promo Allow	
		TTL Brew Deposits charge	
		TTL State Deposits charge	
		TTL FOB. Cost of SALES	
		TTL Est. Pre-Paid FRT	