

MANUFACTURE SYSTEMS

Historical and Forecast Data

Corp DCs Forecasted STRs
Corp DCs Plan Promotions
DCs revised STRs Plans
DCs revised Promo Plans
DCs actual STR daily invoice data
DCs actual PTR daily invoice data
DCs actual End Inventory
DCs wise stock outs

Selective Retail Level Data

RTL STC from Mobile unit (or RTL)
RTL PTC from Mobile unit (or RTL)
RTL stock outs from Mobile unit
RTL old product from Mobile unit
RTL inventories from Mobile unit
*RTL calc Build-To from BEV Corp

[click here](#)

Forecasting systems
Scheduling systems
Production systems
Shipping systems
by DC / Pkg / Wk / Day

[click here](#)

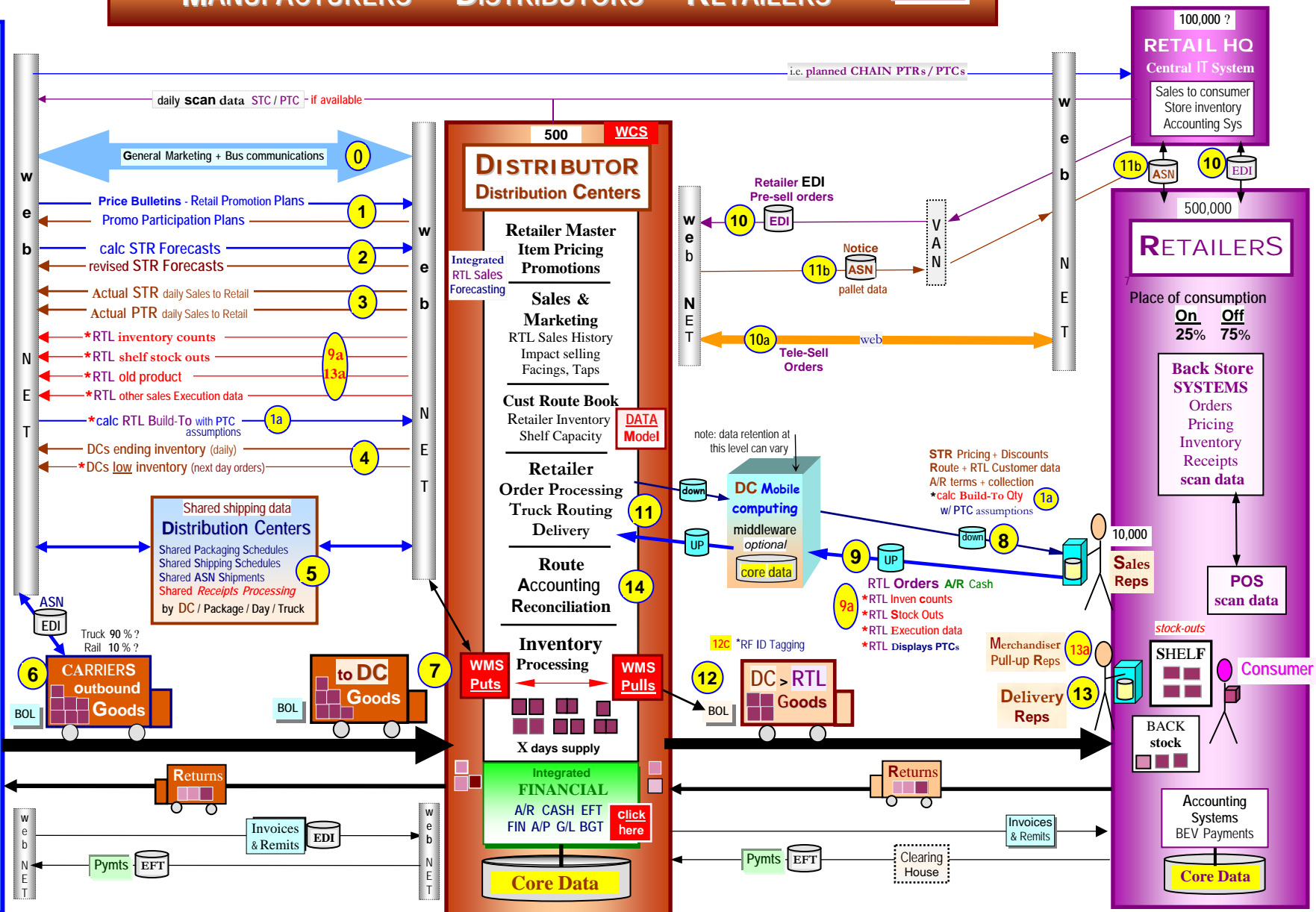
Planning Core Data

Forecasting-Scheduling
Production-Shipping

DCs Production Forecasts (wk / day)
DCs Packaging Forecasts (wk / day)
DCs Shipping Forecasts (wk / day)
DCs Projected End Inventories

Packaging Schedules (day)
Shipping Schedules (day)
Actual ASN Shipments (day)
(DCs / Package / Day / Truck)

[Click here drill down](#)



Legend = opportunities

- blue** = Manufacturers responsible for data and these systems
- brown** = Distributors responsible for data and these systems
- yellow** = DATA bases

- 0** Manuf. to DC communications (continue to reduce manual data entry processes)
- 1** Manuf. to DC Retail Promotion Plans
- 2** *Manuf. to DC Integrated STR Forecasting
- 3** DC - RTL actual STR daily Sales to retail
DC - RTL actual PTR daily Price to retail

- 4** DC daily Ending Inventory
*DC critical low inventory (actual RTL orders)
- 5** Manuf. to DC Shared Plan / Shipping Data
- 6** Manuf. to DC ASN Advanced Ship Notices
*Manuf. to DC Shared Receipts Processing
- 7** *DC WMS (Warehouse Mgmt Systems)

- 8** DC use STD Mobile Devices + Software (Sync-files)
- 1a** DC HOST interfaces to Mobile Devices
- 9** DC RTL ORDER processing
*Sales Execution Data (you vs. competition)
RTL Displays, Price Points, Shelf Space, etc.
- 9a** RTL record Shelf Stock-Outs
13a RTL record Inventory counts

- 10** Retailer EDI Pre-sell Orders, pymts
- 10a** Retailer Tele-sell orders
- 11** DC Order Processing, Truck Routing
- 11b** DC Retailer ASN Advance Ship Notices
- 12** DC Truck Loading *RF ID Tagging (future)
- 13** Delivery Reps, Merchandiser Reps
- 14** Trade Returns + Reconciled Routes

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